

ACCA-Austin

Associate Member Packet



13706 Research Blvd., Suite 214 • Austin, Texas 78750 • Phone: 512.650.5355 • Fax: 512.233-2665 • Web: accaAustin.org



Now is a great time to join ACCA

Air Conditioning Contractors of America!



We are a contractor-focused organization that exists to help our members succeed! ACCA is committed to assisting its members to be licensed, quality contractors who are recognized for their professionalism, excellence and superior customer service in their communities.

About ACCA-National

ACCA is a non-profit association serving more than 60,000 professionals and 4,000 businesses in the HVAC/R community, working together to promote professional contracting, energy efficiency, and healthy, comfortable indoor environments. Our roots stretch back to the early part of the 20th century, and the organization was incorporated in its present form over 40 years ago.

ACCA is the only nationwide organization of, by and for the small businesses that design, install and maintain indoor environmental systems. We bring you together with other contractors through unique learning opportunities. We provide exclusive technical, legal, and marketing resources. We bring customers to you. And we fight aggressively for your business interests in Washington, DC.

ACCA Chapters are federated professional organizations of contractors that provide the highest quality educational and professional development opportunities to enhance the representation, reputation, performance and profit of the contractors and the industry they serve. We share one goal: to make the HVAC/R industry, and every professional contracting business, more successful.

About ACCA-Texas

ACCA-Texas is a non-profit Texas based HVAC/R organization dedicated to offering exceptional customer service to our more than 700 member companies across Texas. With over 40 years of experience in helping contractors profit from programs that include Technical Training, a Worker's Compensation Insurance Trust, State Approved Continuing Education and Legislative Advocacy at the State and National Level, ACCA-Texas continues to set and maintain the standard for HVAC/R trade organizations in Texas.

Our mission is to promote quality and professionalism, help our members become more profitable, and enhance the HVAC/R industry's image with the consumer. ACCA-Texas is focused on providing information, benefits, education and legislative representation to our members.

About ACCA-Austin

ACCA-Austin is a contractor-led, non-profit trade association dedicated to improving the local HVAC/R industry and helping its members succeed. Our members are kept up-to-date on the issues that matter most: local, regional and national legislative concerns, licensing requirements, industry innovations and business skills and strategies. We coordinate training classes and social events to give our members a chance to continue their education, network and have fun!

Our mission is to assist and enable ACCA-Austin members to acquire, serve, and satisfy their customers:

- By providing the highest quality technical and management information and services,
- By promoting good business ethics and sound business practices,
- By being the standard of excellence by which others are measured,
- By influencing public policy to improve the business climate,
- By enhancing the image of contractor professionalism to government, industry, and the public, and
- By maintaining and expanding ACCA-Austin's' membership base and sphere of influence.

What will I get?

- There are many benefits of an ACCA-Austin membership including an exclusive self employed workers compensation program that averages 10-20% off premiums, plus the potential for cash dividends (taking advantage of this benefit can pay for your dues). You may contact First Cardinal of Texas for a free quote at 1.877.839.2667.
- Free Texas state approved continuing education course for every license holder in your company.
- Access to local experts from Austin Energy, City of Austin, and Texas Department of Licensing and Regulations for your technical and code questions.
- Professional lobbyists in Texas and Washington representing issues that affect the HVAC/R industry.
- Monthly meetings with informative presentations that benefit both the Contractor and Supplier.
- Relevant technical training and educational classes.
- Monthly newsletters and email communications filled with industry information and updates.
- National, state, and local websites with the best in HVAC/R information and resources, technical tips, and management tools.

What will it cost me?

ACCA membership dues are based on type of business and include both local and state level fees.

The annual dues for the ACCA-Austin Chapter Associates are:

Suppliers/Service Providers	\$675.00
Government	\$275.00
Manufacturing	\$1275.00
Utility	\$1125.00
Wholesaler	\$675.00
Facility	\$325.00
Vocational	\$275.00

Help your business grow with better visibility and a competitive edge in the marketplace that only comes with ACCA membership.

1. Member exclusive workers compensation program averaging 10-20% off premiums, plus the potential for cash dividends,
2. Updates, both local and state wide, concerning the HVAC/R industry in Texas,
3. Member list-includes Contractor and Associate companies across Texas,
4. Links back to your business via www.accaAustin.org,
5. Free advertising! Have your company's name listed in our Annual Membership Directory that is on the desk of over 1500 industry partners across Texas,
6. Reduced rates on materials, conferences and training,
7. Increased company revenues by expanding your markets,
8. Legislative efforts that benefit our members,
9. Peace of mind knowing that your contractor customers are involved in quality, ethical practices including abiding by a Code of Ethics,
10. The opportunity to network with ACCA-Texas members from across the state,
11. Access to local experts from Austin Energy, City of Austin, and TDLR for your technical and code questions,
12. Peer connection and information sharing through monthly Membership Meetings with industry experts talking about issues that matter to you,
13. Opportunity to be nominated to ACCA-Austin committees and Board of Directors,
14. Social and special events such as Golf Tournaments, BBQ Cook-Offs, and Shoot-Outs.

We invite you and your key employees to become involved in ACCA-Austin. As a dues paying member, you are encouraged to take full advantage of all that is available to you. Increase the value of your membership and make a serious contribution to your industry.

Not a member? We'd love to serve you, too.

For additional information and an application form visit www.accaAustin.org or call 512.650.5355



ASSOCIATE MEMBER BENEFITS

NETWORKING

- Get to know our local Board of Directors made up of Contractor and Associate Members who appreciate your support and want to create opportunities for you to meet our membership and grow your business.
- Associate Spotlight—relate a message to our contractors during a Membership Meeting.

EDUCATION

- Be a guest Presenter at a Membership Meeting a great way to get your organization in front of contractors!
- Attend local Membership Meetings; hear industry experts talking about relevant issues
- Take local Continuing Education Classes to update your knowledge/skills
- Be a Contractor Resource - network with contractors during local meetings, events, and classes

ADVOCACY

- Professional lobbyist representing HVAC/R issues in Austin and Washington, DC
- Receive legislative updates from ACCA-Texas and ACCA-National

ADVERTISING

- Your company logo and phone number on the ACCA-Austin website
- Links back to your business from www.accaustin.org
- Your company listed in ACCA-Austin newsletters
- Annual contractor membership directory with both local and statewide chapters
- Additional advertising opportunities in monthly newsletter, banner ads on website, meeting and event sponsorships, and event signage



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SPONSORSHIP AND EXHIBIT OPPORTUNITIES

ACCA-Austin offers many opportunities for you to showcase your company at association events throughout the year. Demonstrate your commitment to the profession and reach your target audience quicker by having a presence at one or all of the following ACCA-Austin events.

Golf Tournament: Company name and logo on all marketing promotions, signage at the event, one team entry fee, opportunity to include a premium in player gift bags

Fishing Tournament: Company name and logo on all marketing promotions, signage at the event, one team entry fee, opportunity to include a premium in fisherman gift bags

Sporting Clays and BBQ Cook-off: Company name and logo on all marketing promotions, signage at the event, one team entry fee, opportunity to include a premium in shooter gift bags

Associate Spotlight: Receive a Spotlight opportunity at a Membership Meeting to include a table top display, one meal ticket, banner display space, inclusion in meeting marketing collateral and the opportunity to address the attendees from the podium.

Newsletters: Showcase your company with a featured profile story and weblink in the ACCA-Austin newsletter.

Holiday Party: Join ACCA-Austin as a co sponsor as we close out the year with a special member and guest party.

Custom packages are also available for representation at multiple meetings. Contact us at www.accaAustin.org for more information or call 512.650.5355.

ACCA-Austin strives to promote successful and profitable Contractors and Associates. Give us a chance to prove our worth.

ASSOCIATE MEMBERSHIP APPLICATION



Date _____

Name _____

Company _____

Mailing Address _____

City _____ State _____ Zipcode _____

Phone _____ Email _____

Signature _____

Creditcard# _____ Exp. _____ Sec. Code _____

Make checks payable to:

ACCA-Austin

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Austin, Texas 78750
Phone: 512.650.5355
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www.accaAustin.org

Annual ACCA Associate Membership Dues

Facility	\$ 325.00
Government	\$ 275.00
Manufacturing	\$1275.00
Suppliers/Service Providers.....	\$ 675.00
Utility.....	\$1125.00
Vocational.....	\$ 275.00
Wholesaler	\$ 675.00

